



Product : Scale-up Debt

- ⇒ Scale-up Debt is a solution that NIBC Mezzanine & Equity Partners offers to Dutch and German based fast growing technology companies that are not ready for lending on a senior basis yet
- ⇒ This product is only provided next to an equity investment (parallel or subsequently) by a renowned fund focused on technology with a willingness and capability to support financing in the future if needed
- ⇒ Structure likely to be supported by a warrant or contain other performance return agreements. Ticket size ranges from EUR 5m – EUR 10m



Requirements for the target company and fund

Target

Technology company with headquarters in the Netherlands or Germany

Proven product market combination

Revenue > EUR 5m, however EBITDA might still be negative

Fast growing company, not in restructuring phase

Fund

Fund focus on Dutch and/or German technology sector

Minimum fund size of EUR 80m and fund is not fully invested

Fund holds > 30% of the equity in the target company



Technology Global Trends

- ⇒ Current global trends define future growth sectors and therefore we are looking forward to support, also in this earlier stage, companies active in these sectors.



Innovation



Platform Economies



Customization



AI/ML/Big Data



Aging Population



Sustainability



Contact



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About NIBC Mezzanine & Equity Partners

- ⇒ NIBC Bank has offices in The Hague, Amsterdam, Frankfurt and London
- ⇒ We act as a partner for management and / or shareholders and support in further growth
- ⇒ NIBC Mezzanine & Equity Partners is the sole party in the Netherlands that offers these possibilities as one integrated solution. Hereby, the team of 17 professionals is supported by sector specialists
- ⇒ NIBC is flexible with regards to structuring, experienced with supporting buy & build strategies, has a broad network and leaves entrepreneurship with the entrepreneur
- ⇒ NIBC Mezzanine & Equity Partners has a successful track record with an investment portfolio in excess of EUR 350 million
- ⇒ Contact us for more information via www.nibc.com or our LinkedIn page: <https://www.linkedin.com/company/nibc-mezzanine-equity-partners/>

NIBC Mezzanine & Equity Partners: Investment in entrepreneurship

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